Sarah Middleton Chief Executive Black Country Consortium

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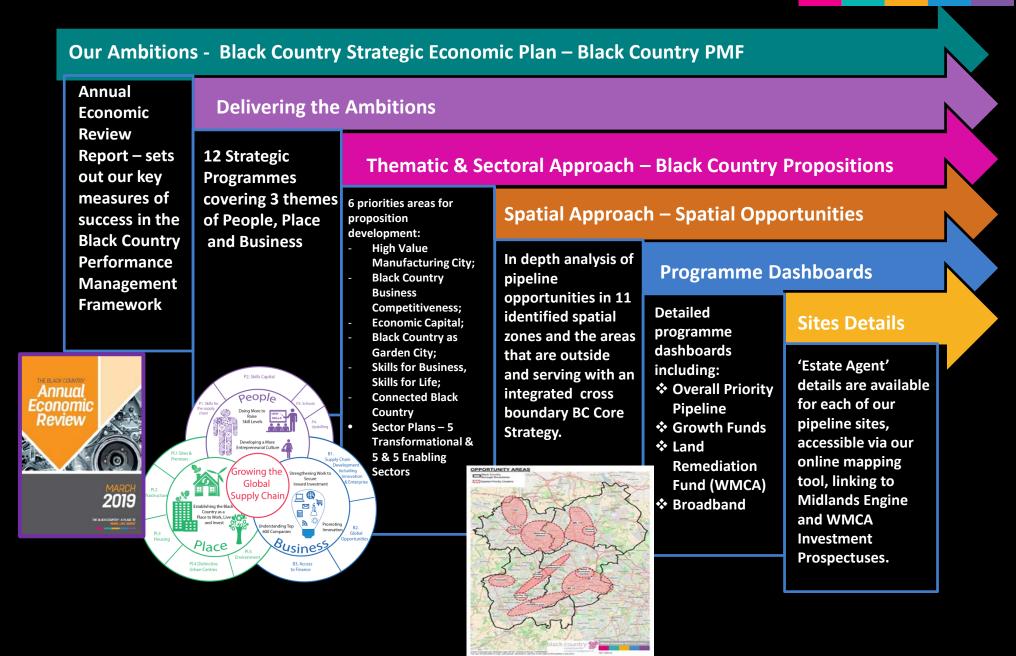
Black Country LEA

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Strategy into Delivery – An Evidence Based Approach

Black Country See it in colour



Black Country Economy

Dudley Economy



Resident Wages are increasing and stand on average at £26,335 in 2019 +3.4% growth compared to 2.7% nationally (2018-2019) But with a shortfall of £4,326 to national average



The number of Apprenticeship Starts has increased to 10,300 in the Black Country in 2018/19 +9.5% growth compared to +4.7% nationally (2017/18 - 2018/19)

The Employment Rate is 68.7% (Jan- Dec 2018) +49,066 people required to be employed to reach national average

Population is increasing and stands at 1.19m Matching the national growth rate of +0.6%

GVA is increasing and stands at £21.2bn +2.5% growth compared to +3.1% nationally (2017 – 2018)



Resident Wages are increasing and stand at £29,122 in 2019 +6.8% growth compared to 2.7% nationally (2018-2019) But with a shortfall of £1,539 to national average



The number of Apprenticeship Starts has increased to 2,910 in Dudley in 2018/19 +7.4% growth compared to +4.7% nationally (2017/18-2018/19)



The Employment Rate is 69.1% (Jan-Dec 2018) +12,073 people required to be employed to reach national average



Population is increasing and stands at 320,626 +0.4% growth in Dudley compared to +0.6% nationally



GVA is increasing and stands at £5.6bn +4.6% growth compared to +3.1% nationally (2017 – 2018)

Black Country Economy

Dudley Economy

GVA per Head is £17,575



GVA per Head is £17,759 +1.9% growth compared to 2.5% nationally (2017-2018) But with a shortfall of £11,597 to national average

24.5% of the Working Age Population haveNVQ4+ QualificationsBut 105,669 people still require upskilling

495,840 Dwellings in 2018 +0.6% (+2,950) dwelling since 2017 compared to **+0.9%** nationally



The number of Jobs has decreased to 450,000 -2.6% compared to +0.6% nationally (2017-2018) +129,280 jobs required to reach 2033 target

4,810 Enterprise Births
- 430 enterprise births compared to 2017
+2,439 enterprise births P.A required to reach national level





1,220 Enterprise Births - 15 births compared to 2017 +728 enterprise births P.A required to reach national level

Shortfall of £11,781 to national average 24.4% of the Working Age Population have

24.4% of the Working Age Population haveNVQ4+ Qualifications in 201828,192 people still require upskilling

+4.2% growth compared to 2.5% nationally (2017-2018)



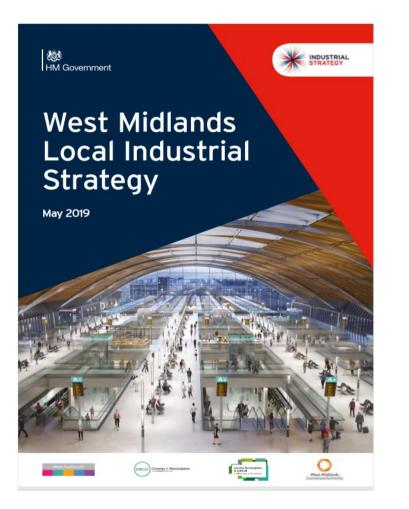
138,460 Dwellings in 2018
+0.5% (+720) net new dwellings built from
2017 in Dudley compared to +0.9% nationally

Ambitions in relation to the Foundations of Productivity

Foundation	Indicator	Where we a	re now	Change over the last year	UK average	Scale of the Challenge
		WMCA (3 LEP)	59	+1		-
Business Environment	Enterprise Births (per 10,000 pop.)			58	+18 (or +2,026 births per year to reach 58 per 10,000 pop.)	
		Dudley	38	-1		+20 (or + 617 births per year to reach 58 per 10,000 pop.)
		WMCA (3 LEP)	11.0%	-2.5%		+78,284 upskilled
People, Skills & Employment	No Qualifications	Black Country	15.7%	+1.6%	8.0%	+58,740 upskilled
		Dudley	14.1%	+7.1%		+12,547 upskilled
		WMCA (3 LEP)	71.7%	+0.7pp		+85,400 jobs
People, Skills & Employment	Employment Rate (Jan- Dec 2018)	Black Country	68.7%	+0.4pp	75%	+46,150
	· · ·	Dudley	69.1%	-2.6pp		+11,300
		WMCA (3 LEP)	5.0	-0.1		Net Zero
Infrastructure & Environment	CO ₂ Emissions (Tonnes Per Capita)	Black Country	4.0	-0.1	5.1 (England)	-
	· · · ·	Dudley	3.7	-0.1	(8)	-
		WMCA (3 LEP)	7.13	+0.26		
Place	House Price to Income Ratio	Black Country	5.98	+0.19	8 (England)	
		Dudley	6.03	+0.34	()	

west Midlands Local Industrial Strategy





Major new market opportunities									
Future of mobility	Data driven health and life sciences	Creative content, techniques and technologies	Modern services						

A distinctive economy - Creative and innovative, with global supply chain strengths a diverse and young population, well connected, trading and entrepreneurial. Unique opportunities ahead in the Commonwealth Games and City of Culture.

	Sector s	trengths	
Low carbon technology Energy and clean growth	Aerospace Precision component manufacturing	Logistics / transport technology Future mobility	Metals & materials Innovative supply chains
Life sciences Devices Diagnostics, real life testing	Professional skills Skills and a full services sector	Rail Digital rail High Speed 2	Construction Offsite modern manufacturing Land remediation
Creative Games, Next Gen content, process and product design and designer maker	Food & drink Machinery, food & fluid control tech, Photonics R&D	Automotive Battery development Drive train CAV	Tourism Shakespeare's England Commonwealth Games Business City of Culture

Actions to unblock barriers to productivity and growth, integrated in places and communities to drive inclusion

Foundations of productivity - drivers and enablers of growth

People, skills II	nfrastructure	ldeas /	Business	Place
& employment &	environment	Innovation	environment	

Principles for implementation

- Create a single pipeline of significant, strategic projects and programmes
- Be proactive biased towards action
- Be collaborative and complement existing activity
- Projects and programmes integrate commitment to a balanced and a more inclusive economy, engaging with communities and employees









Integrated delivery approach

- 1. Existing portfolios, LEPs and boards, including the Strategic Economic Delivery Board, will be responsible for delivering the majority of actions
- 2. Task and finish groups, led by businesses and clinicians / academics and supported by the CA and LEPs, to drive forward the four new strategic opportunities
- 3. Each LEP to lead on a number of the sector plans, on behalf of the whole region, working with businesses from across the area
- 4. The inclusion portfolio and WMCA SED Board take an overview to ensure inclusion impacts are maximised and to monitor progress against our economic and social goals



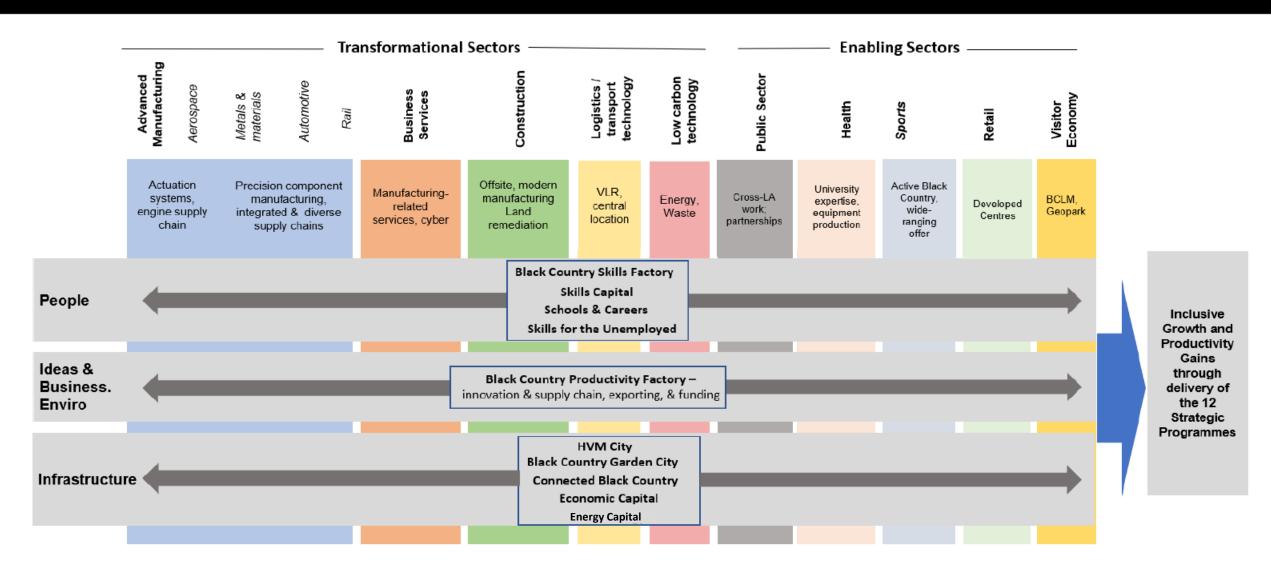






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Black Country Local Implementation Plan



Funding Summary: Black Country

	Example Streams	Funding	Total Leverage	Total Investment
2.1 Funded – BC LEP Direct Funds (Awarded to Date)	 Growth Deal Growing Places Enterprise Zones 	£0.3bn	£1.8bn	£2.1bn
<u>2.2 (a)</u> LEP Influenced Funds (2018/19 – 2021/22)	EUSIFTransport	£0.3bn	£0.5bn	£0.8bn
<u>2.2 (b)</u> WMCA Funds (2018/19 – 2021/22)	 WMCA Collective Investment Fund Productivity & Skills 	£0.6bn	£0.4bn	£1bn
<u>2.3</u> Pipeline – Funding Stream Identified	 Growth Deal LPIF 5G 	£1.5bn	£2.5bn	£4bn
Identified Funds Total		<u>£2.7bn</u>	<u>£5.2bn</u>	<u>£7.9bn</u>
<u>2.4</u> Pipeline – Funding Solution to be Identified		£0.9bn	£6.0bn	£6.9bn
<u>2.5</u> Market- Led		£0.6bn	f £0.9bn	f £1.5bn
Funded & Pipeline Total		<u>£4.3bn</u>	<u>É</u> <u>£12.0bn</u>	<u>É</u> <u>£16.3bn</u>



Funding Summary: Dudley

Black Country LEP

	Example Streams	Funding	Total Leverage	Total Investment
2.1 Funded – BC LEP Direct Funds (Awarded to Date)	 Growth Deal Growing Places Enterprise Zones 	£71 m	£186m	£257m
<u>2.2 (a)</u> LEP Influenced Funds (2018/19 – 2021/22)	EUSIFTransport	£0.6 m	£1.8 m	£2.4m
<u>2.2 (b)</u> WMCA Funds (2018/19 – 2021/22)	 WMCA Collective Investment Fund Productivity & Skills 	£ 237m	£ 38m	£ £275m
<u>2.3</u> Pipeline – Funding Stream Identified	 Growth Deal LPIF 5G 	£ £47m	£50m	£97m
Identified Funds Total		<u>£355m</u>	<u>£276m</u>	<u>£631m</u>
<u>2.4</u> Pipeline – Funding Solution to be Identified		f f 102m	£1.3bn	£1.4bn
2.5 Market- Led		£70.5 m	£124.5 m	£ 195m
Funded & Pipeline Total		<u>£0.5bn</u>	<u>É</u> <u>£1.7bn</u>	<u>É</u> <u>£2.2bn</u>

Fund Tracker – Black Country

	Cou		

Corridor Centre		Super Co	rridor			عم	earch		Black Country Consorti	um
All					\sim	+	BC Wide			
	unding Stream	Town or	High Street Fund	✓ LA✓ All	Priority V		Dudley Brierley Hill Coseley Cradley	0		}
Fund	ded & Pipeline	• Total		Projec	ct/Site Name		- Dudlev			
£4.3bn Funding	£12.0br Leverage		6.3bn	All	rogramme					\checkmark
£2.7bn	Identified Fun £5.2bn		7.9bn	All	ogramme					\sim
Funding	Leverage	Tota	Investment				Output	ts		
-	Funding	Leverage	Total Investment				Forecast Outturn	Target	% of Target	
Funded - BC LEP Direct Funds	£320,837,972	£1,798,182,389	£2,119,020,361					laiget	/o or larger	
LEP Influenced Funds (18/19 - 21/2 WMCA Funds (18/19 - 21/22) -	22) £329,500,000 £606,480,158 Funding	£463,127,639 £396,911,819 Leverage	£792,627,639 £1,003,391,977 Total Investment		Homes		61.4K	40.7K	151%	
Funding Stream Identified	£1,445,363,570 - Click to Hide -	£2,537,218,454	£3,982,582,024	Land	l Remediated (H	Ha)	287.1	875	33%	
					(.	,	207.1	015	0070	
Pipeline - Fun £968.6M	ding Solution £6.0bn		_{fied} 6.9bn		Jobs		56.0K	149.4K	38%	
Funding	Leverage	Tota	Il Investment						4000/	
	Funding Requ		1.5bn		GVA		£16.5bn	15.9bn	103%	J
£585.4M	£891.8N			С	lick Here for	Out	out Details	Click Here for	Project Details	٦
Funding	Leverage	Tota	Investment							

Fund Tracker – Dudley LA

Super Cor	ridor		s a	earch	🖉 ilii	Black Country Consortium		
All			~ +	BC Wide				
			+	Dudley		Economic Intelligence U		
Town or	High Street Fund	 LA Priority 	+	Sandwell				
All		∼ All	× +	Walsall Wolverhampton				
	2.2bn Investment	Project/Site Nat						
		SEP Programme	2					
CC		All				~		
±0.	31.4M			Outputs	6			
Total	Investment							
erage	Total Investment							
,079,415	£256,838,069			Forecast Outturn	Target	% of Target		
,800,000	£2,400,000							
,653,299	£274,923,194	Hor	nes	15.5K	12.0K	129%		
erage	Total Investment							
,385,874	£97,196,321	Land Reme	diated (Ha)	26.8	154	17%		
Identi	Ged			2010				
		ol	bs	8,509	35.7K	24%		
É.	1.4bn			0,009	00.7 K	2770		
Tota	Investment	G\	/A		ЭГЬи	93%		
)		IA .	£3.3bn	3.5bn	93%		
£19	95.0M					_		

Click Here for Project Details

Click Here for Output Details

E355.4M £275.9M £631.4M								
Funding	Leverage	Tota	Investment					
	Funding	Leverage	Total Investment					
Funded - BC LEP Direct Funds	£70,758,654	£186,079,415	£256,838,069					
LEP Influenced Funds (18/19 - 21/22)	£600,000	£1,800,000	£2,400,000					
WMCA Funds (18/19 - 21/22)	£237,269,895	£37,653,299	£274,923,194					
-	Funding	Leverage	Total Investment					
Funding Stream Identified	£46,810,447	£50,385,874	£97,196,321					
	- Click to Hide -			\mathcal{Y}				
Pipeline - Fundi	ng Solution (o be Identi	fied					
£102.2M	£1.3bn	£	1.4bn					
Funding	Leverage	Tota	Total Investment					
No F	unding Requ	ired						
£70.5M f	E124.5M	£1	95.0M					

Leverage

Total Investment

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Funding Stream

Funded & Pipeline Total

£1.7bn Leverage

All

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Corridor Centre

Funding Status

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£528.1M

Funding

Funding

All

All

Fund Tracker – Dudley Town

Bla		

Corridor Centre		Super Co	rridor		2	o Sea	rch		Black Countr	y Consortium
All		∼ All			~	+ [BC Wide			
Funding Status	Funding Stream	Town or V All	r High Street Fund	~	LA Priority All V	+++	Brierley Hill Coseley Cradley	0	Economic In	telligence Unit
Fu	nded & Pipeline	Total			Project/Site Name	+	. Dudlev			
£213.4M	£457.4N	1 £6	70.8M		All					\sim
Funding	Leverage		Investment							
)	SEP Programme					
	Identified Fun				All					\sim
£188.7M	£176.4N	1 £3	65.1M	10			Outputs			
Funding	Leverage	Tota	Investment				outputs	·		
-	Funding	Leverage	Total Investment							
Funded - BC LEP Direct Funds	£43,453,764	£113,581,441	£157,035,205				Forecast Outturn	Target	% of	Target
LEP Influenced Funds (18/19 - 2		£1,800,000	£2,400,000							
WMCA Funds (18/19 - 21/22)	£117,781,854	£35,718,220	£153,500,074		Homes		4,098	1,082	37	9%
-	Funding	Leverage	Total Investment				1,050	1,002	• •	• / •
Funding Stream Identified	£26,855,439	£25,274,224	£52,129,663		Land Remediated (Ha)	3	14.4	32	Λι	5%
	- Click to Hide -				Luna Kemediatea (na)	/	14.4	52	4.	J /0
Pipeline - Fu	Inding Solution	to be Identi	fied							
£18.5M	£249.6N	1 £2	68.1M		Jobs		1,383	9,687	14	4%
Funding	Leverage	Tota	al Investment						10	001
	lo Funding Requ				GVA		£1.2bn	954.7M	12	3%
£6.2M	£31.4M	£3	37.7M		Click Hore for Or		t Dotoilo	Click Hore for	Brojoot Dr	
Funding	Leverage	Tota	I Investment		Click Here for Ou	սերն		Click Here for I	Project De	etalls

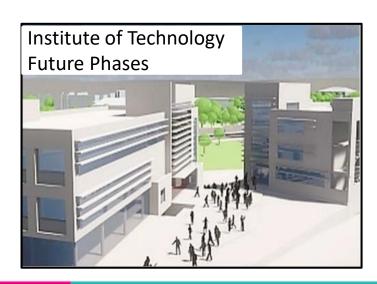


Addressing our Short-Term Challenges...















Sector Action Plans





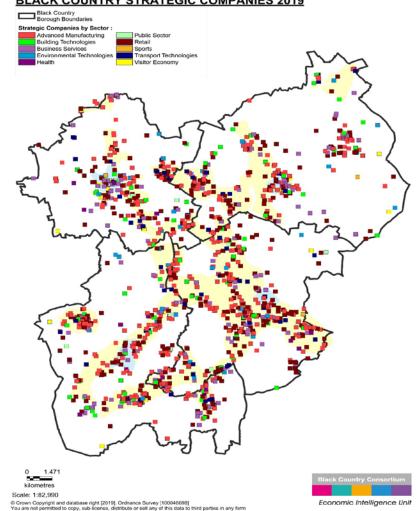
Dudley Companies

Dudley Strategic Companies

Row Labels	Dudley	% of Dudley total
Advanced Manufacturing	186	35.1%
Building Technologies	40	7.5%
Business Services	81	15.3%
Environmental Technologies	14	2.6%
Health	10	1.9%
Public Sector	8	1.5%
Retail	148	27.9%
Sports	0	0.0%
Transport Technologies	36	6.8%
Visitor Economy	7	1.3%
Grand Total	530	100.0%

Black Country Strategic Companies - Foreign Owned Companies 16 14 14 12 10 8 6 3 4 3 2 1 0 United States of America LUXEMBOURS Germany Netherlands reland India France Sweden Nalaysia Spain Hally Stillant Switzerlar

BLACK COUNTRY STRATEGIC COMPANIES 2019

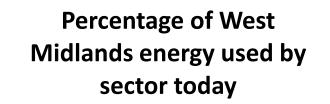


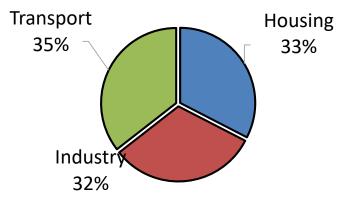
The spread of companies is fairly even across the Black County with 30.7% of firms located in Dudley.

Energy Capital

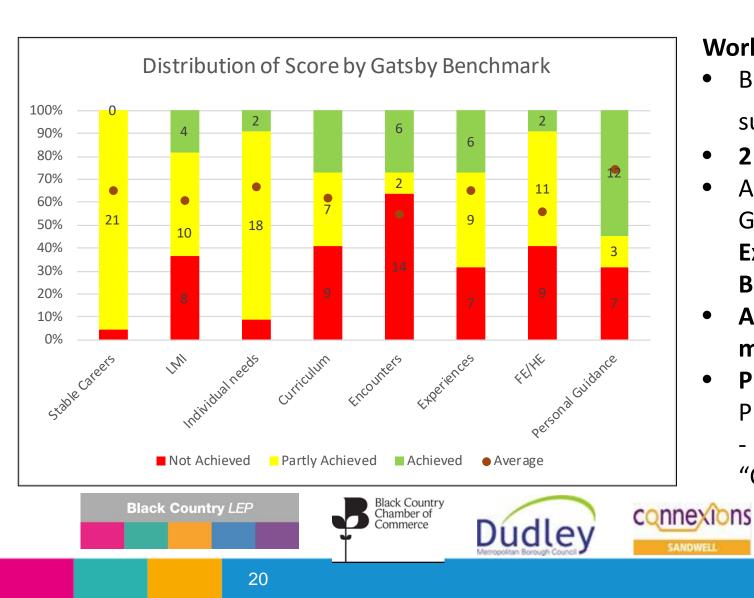
Securing appropriate energy intrastructure for the west Midlands

Without greater control over local energy infrastructure investment, we cannot deliver our local industrial strategy either meaningfully or cost-effectively





- Critical short-term issues for strategic sectors such as automotive manufacturing and established supply chains
 - Virtually no existing resource (at any level of public sector governance) competent to deal with energy network and infrastructure providers in a strategic and value-creating way
 - Totally centralised UK energy infrastructure planning
- This means:
 - energy costs for industry are 41% higher than competitors
 - energy costs for consumers are 25% higher than necessary
 - grid connection charges are often twice (and can be up to 20 times higher) than sensibly-informed, locally-planned options
- Multiple independent reports show that 'do nothing' will hold back economic growth and cost the region at least £1bn p.a. in GVA
- Risk of falling behind other devolved authorities in an area where we have potentially significant competitive advantage in our academic institutions



Work to date :-

- Black Country Enterprise Advisor network supported by 7 Enterprise Coordinators.
- 2 Careers Hubs
- Aim Accelerate Achievement of All 8 Gatsby Benchmarks - Black Country now **Exceeding National Average for Gatsby Benchmarks**
- All Senior school (with exception of 1) matched to a business Enterprise Adviser
- Primary Fund Careers 2030 One of 6 Pilot Programme Nationally Sep 2019 – Aug 2020
 - 22 Black Country Primary schools in mini

"Careers Hub"

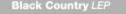




COMPANY

Next Steps

- Funding baseline, fiscal asks, new funding streams e.g. UK shared prosperity fund
- Ongoing pipeline development
- Cross LEP collaboration
- Policy development in Brexit context
- Provides evidence and intelligence for future "asks" of Government
- Detailed delivery plans that outline short, medium and long term actions needed for major new market opportunities, foundations and sectors are now being developed



Questions?