

# Councillors Procurement Training Event

Sam Turner MCIPS  
Head of Procurement

Corporate Scrutiny Committee  
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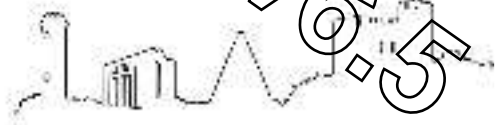
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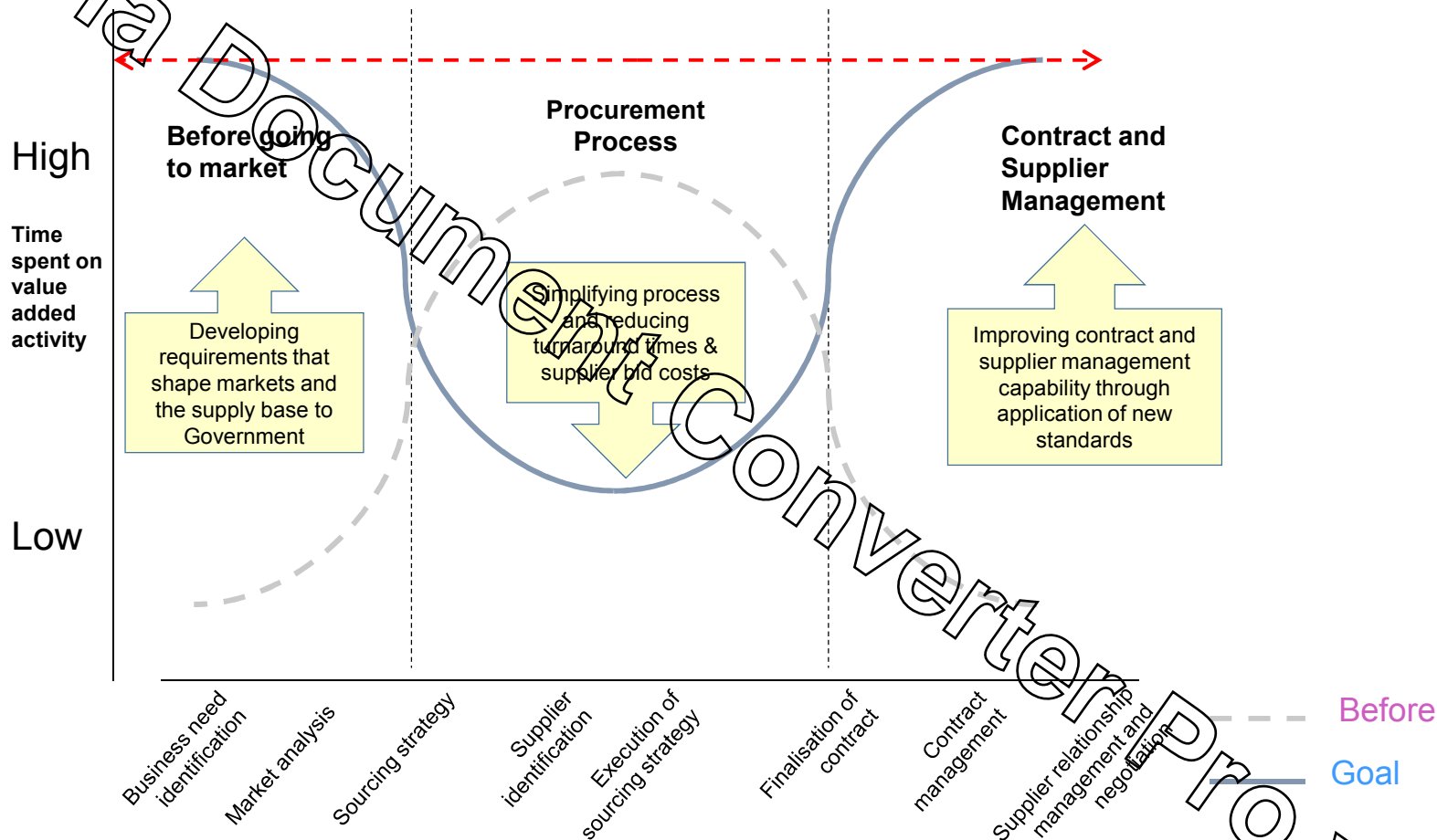
In conclusion; our major contract expires tomorrow, we have no idea what we want, and no knowledge of the market. It is time to pass this across to the procurement Team...



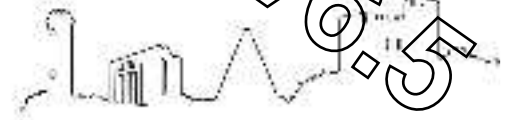
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# The New DNA for Commercial Activities



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# What is The Councillor Role in Procurement?

- Ensure Corporate Procurement Strategy remains aligned with Strategic objectives of the Council
- Agree policies on delivery of Best Value/Social Value
- Review the operation of Contract Standing Orders and their continued fitness for purpose
- Responding to local business demands and constituent's queries



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# What Councillors should not be involved in

- Attempting to influence 'live' tender processes
- Lobbying on behalf of suppliers
- Participating in commercial negotiations
- Evaluation of tenders

The LGA published this guide to Procurement based on the National Procurement Strategy 2019 edition

[https://www.local.gov.uk/sites/default/files/documents/11.169%20A Councillors Guide to Procurement 03%20WEB.pdf](https://www.local.gov.uk/sites/default/files/documents/11.169%20A%20Councillors%20Guide%20to%20Procurement%2003%200WEB.pdf)



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# Public Sector Procurement rules

- The Public Contracts Regulations 2015
  - “OJEU” thresholds
    - Supply and Services £189,330
    - Works £4,733,252 (construction)
    - Social and other specific services £663,540
    - must advertise in Official Journal of European Union
  - Contract Standing Orders
  - Rules for procurement over £25,000
  - Must advertise on central govt website  
[www.contractsfinder.service.gov.uk](http://www.contractsfinder.service.gov.uk)



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# Procurements Response to Covid-19

- The rules allow for urgent procurements due to unforeseen circumstances
- Procurement Policy Note issued by the Cabinet Office regarding extending contracts.
- Dudley procured PPE for frontline services and extended contracts



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# Brexit

## What might happen:

- There is unlikely to be any significant changes in the short term. Only change in the event of “no deal” would be where to advertise.
- EU Directives implement WTO and EU trade agreements on competition and access to markets.
- Public Contracts Regulations are UK legislation that implements the conditions of those agreements plus additional Cabinet Office requirements.
- Different trade agreements with different countries could make the requirements more complex and onerous
- [Find EU Exit guidance for your business - GOV.UK](#)



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# Procurement and Social Value

- Social Value - Public Services (Social Value) Act 2012
  - Tender evaluation
  - Contractual commitment
  - Measurability and accountability



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# Examples of Social Value Achieved in Dudley

- New Build Development Framework
  - Supplier: Jessup
  - Contract Value: £40,600,000
  - SV delivered: Apprentices, Work Experience, School Events, Certificates achieved, Organisations supported
- Domestic Lifts Contract
  - Supplier: Dolphin Lifts
  - Contract Value: £1,374,427
  - SV delivered: New jobs, Apprentices, Job opportunities for long-term unemployed and disabled, Work Experience, Training, Career days



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## Contact Details

Sam Turner MCIPS

Head of Procurement

[Sam.Turner@Dudley.gov.uk](mailto:Sam.Turner@Dudley.gov.uk)

01384 814659



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# Appendix

## Corporate Procurement Connect page

- <https://connect.dudley.gov.uk/support/Pages/Procurement-and-Commissioning/Procurement-and-Commissioning.aspx>

## Contract Standing Orders link

- <https://connect.dudley.gov.uk/documents/shared/Procurement-and-Commissioning/Contract%20Standing%20Orders.pdf>

## Dudley Council Procurement Portal

- <https://in-tendhost.co.uk/blackcountryportal.aspx/Home>

Full list of Social Value achievements April 2020 to date:



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